

Arizona State University – W.P. Carey MBA Program • **Babson College** – F.W. Olin Graduate School of Business • **Boston College** – Carroll School of Management • **California State Fullerton** – Mihaylo College of Business and Economics • **Chapman University** – Argyros School of Business and Economics • **Davenport University** – Sneden Graduate School • **Drexel University** – LeBow College of Business • **George Mason University School of Management** • **Georgetown University** – McDonough School of Business • **Grand Valley State University** – Seidman College of Business • **La Salle University School of Business** • **Marquette University** – College of Business Administration • **Massachusetts Institute of Technology** – MIT Sloan School of Management • **Miami University** – Richard T. Farmer School of Business • **Michigan State University** – Eli Broad Graduate School of Management • **Northern Arizona University** – The W.A. Franke MBA program • **Northern Kentucky University** • **Oakland University** - MBA • **Penn State University** – Smeal College of Business •

THE ACG CUP IS EXPANDING!

Please visit www.acg.org for more information on current competitions and how to get involved in a city near you.

Pepperdine University – Graziadio School of Business and Management • **St. Joseph's University** – Erivan K. Haub School of Business • **Temple University** – The Fox School of Business • **The University of Arizona** – Eller MBA program • **Thunderbird School of Global Management** – Global MBA program • **University of California, Irvine** – Paul Merage School of Business • **University of California, San Diego** – The Rady School of Management • **University of Cincinnati** – College of Business • **University of Detroit** – Mercy Business School • **University of Michigan** – Ross School of Business • **University of Pennsylvania** – The Wharton School of Business • **University of Southern California** – Marshall School of Business • **University of Virginia** – Darden School of Business • **University of Wisconsin** – Madison – School of Business • **University of Wisconsin, Milwaukee** – School of Business Administration • **Villanova** – School of Business • **Walsh College** – MBA • **Wayne State University** – School of Business Administration • **Western Michigan University** – Haworth College of Business • **Xavier University** – Williams College of Business

ACG



NORTH AMERICA

- 101 Corridor (CA)
- Arizona
- Atlanta
- Austin
- Boston
- Calgary
- Carolinas
- Chicago
- Cincinnati
- Cleveland
- Columbus
- Connecticut
- Dallas/Fort Worth
- Denver
- Detroit
- Houston
- Indiana
- Kansas City
- Kentucky
- Los Angeles
- Louisiana
- Maryland
- Memphis
- Minnesota
- National Capital (DC)
- New Jersey
- New York
- North Florida
- Orange County
- Orlando
- Philadelphia
- Pittsburgh
- Phoenix
- Portland
- Research Triangle
- Richmond
- St. Louis
- San Diego
- San Francisco
- Seattle
- Silicon Valley
- South Florida
- Tampa Bay
- Toronto
- Utah
- Vancouver
- Western Michigan
- Wisconsin

EUROPE

- Austria
- Düsseldorf
- France
- Frankfurt
- Holland
- UK



ABOUT ACG

Founded in 1954, the Association for Corporate Growth (ACG) is a global association for professionals involved in corporate growth, corporate development, and mergers and acquisitions. Today ACG stands at more than 12,000 members from corporations, private equity, finance, and professional service firms representing Fortune 1000, FTSE 100, and mid-market companies in 53 chapters in North America and Europe.

For more information, please visit www.acg.org.

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“The ACG Cup is a great way to introduce business schools and MBA students to ACG as the premier global organization for professionals involved in mergers and acquisitions. At the same time, we are providing those students with an opportunity to gain real world experience, present, network and develop relationships with the leading M&A professionals and firms in their region.”

Douglas Schreier
National Chair, ACG Cup
Principal, Deloitte Tax LLP

“The ACG Cup provides an excellent outlet to display your talent and energy to a network of potential employers. The competition not only offers a thorough insight to the workings of corporate finance, it also opens doors to eager MBA students who want to establish themselves as capable candidates to promising careers in finance. Upon graduation, I was offered a position with a local private equity firm I met at an ACG event.”

Tom Lombardi, Jr
Pepperdine University
MBA Class of 2007
ACG Southern California Cup 2007 Participant

“Without a doubt, the ACG Cup competition has helped me better transition to my current position as an investment analyst.”

Sanjay Khindri
Villanova University
MBA Class of 2008
ACG Philadelphia Cup 2008 Participant

THE ACG CUP: *The Premier MBA Competition*

The ACG Cup is a case study competition designed to give students from leading MBA programs across the country real world experience and invaluable insights into mergers and acquisitions, investment banking, financial advisory and private equity. Each case study provides students with a unique opportunity to present valuation, capital markets and M&A strategic advice to a panel of seasoned M&A professionals from within the ACG community. The competition is carried out through a series of intra-school and regional competitions, with regional winners awarded the prestigious ACG Cup title and cash awards.

THE ACG CUP VALUE PROPOSITION: *Opportunity • Experience • Visibility*

ACG Chapters nationwide are pleased to host ACG Cup competitions, enabling ACG members to forge closer relationships with leading business schools, while introducing the next generation of business leaders into the premier M&A, corporate growth and corporate development community, the Association for Corporate Growth.

Participating in the ACG Cup provides students with the unparalleled opportunity to:

- Interact and network with leading finance professionals and organizations
- Gain insight into the inner workings of corporate finance through a variety of transaction perspectives
- Meet and develop relationships with potential employers, team members and mentors
- Experience the opportunity to apply critical academic skills to a highly realistic M&A case study
- Enhance and polish presentation, team-building and networking capabilities
- Win meaningful cash rewards

“As the leading authority on corporate growth, corporate development and mergers and acquisitions, ACG is in a unique position to offer students and business schools around the world direct access to a community of senior-level professionals, potential employers, resources and networks. The ACG Cup provides ambitious students at top business schools the opportunity to apply their classroom studies to solving real-world business issues and gain significant connections and recognition for their efforts.”

Gary A. LaBranche, CAE
ACG President & CEO

“The ACG Cup competition was a highlight for our competing students in that it provided an opportunity to apply all the critical skills from the MBA program to a single product, exercising hard skills like finance and accounting fundamentals and soft skills like teamwork, presentation skills, and strategic thinking. The surprise was that the most valuable reward came from the long-term relationships and the learning that came out of the effort. It was an intensive learning experience shared with great teammates and mentors that offered our students a real look at what the private equity field actually feels like outside of an academic setting.”

Pam Kokkalis
Associate Director
Graduate Career Management Center,
Temple University, The Fox School of Business
ACG Philadelphia Cup 2008 Participant

“Ultimately, everyone that participates in the ACG Cup is a winner; the students especially, but also their peers, faculty, judging and coordinating teams. Our students were able to experience a very real-world business setting that tested their cognitive, analytical and communication skills. I was struck by their ability to synthesize the theoretical and the practical; respond to probing questions from the judges, and maintain a sense of humor in the face of highly charged inter-school rivalry. There could be no better professional preparation for our MBA students.”

Stephanie Bergeron
President
Walsh College
ACG Detroit Cup 2008 Participant

“The ACG Cup competition was a great opportunity to live the life of an investment banker for one week. We were conducting company valuations, creating pitch books and selling our ideas to a client. The experience provided me and the team with a better understanding of the skills and work ethic needed to be a successful investment banker.”

Jonathan Steele
University of Maryland
MBA Class of 2009
ACG National Capital Cup 2008 Participant

To learn more about the ACG Cup competition and for information on how to get involved please visit www.acg.org